



DLA Troop Support

2017 Hall of Fame Inductee

MG STEVEN A. SHAPIRO, USA

Major General Steven A. Shapiro, is being inducted into the Defense Logistics Agency (DLA) Troop Support Hall of Fame, Class of 2017 for his outstanding leadership and mission support as commander of DLA Troop Support from 2013 through 2015. Maj. Gen. Shapiro brilliantly led efforts to achieve annual sales of \$13 billion across five diverse supply chains.

An action-oriented leader, he managed the completion of a complex wartime food service transition for more than 140 locations in Afghanistan. He was also a leader in customer excellence, overseeing the award of 40 continental U.S. Subsistence prime vendor contracts projected to garner annual savings of \$70 million.

Maj. Gen. Shapiro was a superior steward of public funds, championing the Department of Defense (DOD) Pharmaceutical National Contracts Program that awarded the first series of national contracts with savings of \$54.8 million. He directed the award of a \$26 billion global pharmaceutical prime vendor contract improving the agency's ability to provide pharmaceuticals to warfighters and other DOD and federal beneficiaries, realizing an additional \$1.8 billion in savings over the 10-year life of the contract.

A strategic thinker, he developed the integrated food service concept in support of an advancing food service environment and modernization of the food service program. Skilled in disaster relief, Maj. Gen. Shapiro aggressively collaborated requirements for Operation United Assistance with key industry partners providing \$68.4 million in support for items from across all Troop Support supply chains. The distinctive accomplishments of Maj. Gen. Shapiro reflect great credit upon himself, the United States Army, and the DOD.